



CASE STUDY

POTS Replacement for Education



Big School District Replaces All POTS Lines During Summer Break, with Help from Ooma

The customer:

A big school district educating more than 70,000 students in K through 12 in more than 130 schools.

The challenge:

The customer was frustrated with rapidly increasing monthly costs and poor response to service requests from their region's legacy provider of POTS. Yet the equipment supported by POTS lines – fire alarm panels and burglar alarms – couldn't be allowed to go offline even for a day during the school year or students wouldn't be safe.

The solution:

After considering several POTS replacement solutions, the school district chose Ooma AirDial because of its superior remote management and MultiPath technology for enhanced reliability. In the final step, AirDial passed a proof-of-concept test at two school sites with flying colors.

The district was able to self-install more than 250 lines at the 130 schools in the months of June and July, made possible because AirDial comes pre-configured with service, and the transition was complete when classes resumed in August.